## CUSTOMER LOAD FORECAST

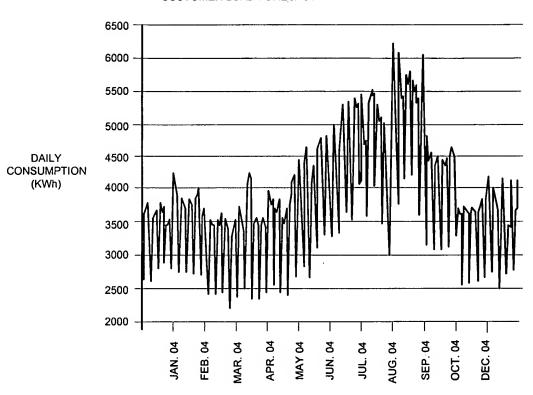


FIG. 1A

	BASE CASE	LOW END OF FORECAST <sup>1</sup>	HIGH END OF FORECAST <sup>2</sup>
JAN. 04	3159	2376	3882
FEB. 04	3283	2935	4161
MAR. 04	2999	2710	3801
APR. 04	3128	2821	3984
MAY 04	2977	2676	4274
JUN. 04	3764	3365	4905
JUL. 04	4199	3761	5547
AUG. 04	4367	3844	5571
SEP. 04	4754	3836	5638
OCT. 04	3755	2871	4207
NOV. 04	3193	2461	3530
DEC. 04	3349	2902	4087

<sup>&</sup>lt;sup>1</sup> 10<sup>TH</sup> PERCENTILE CASE <sup>2</sup> 90<sup>TH</sup> PERCENTILE CASE

FIG. 1B

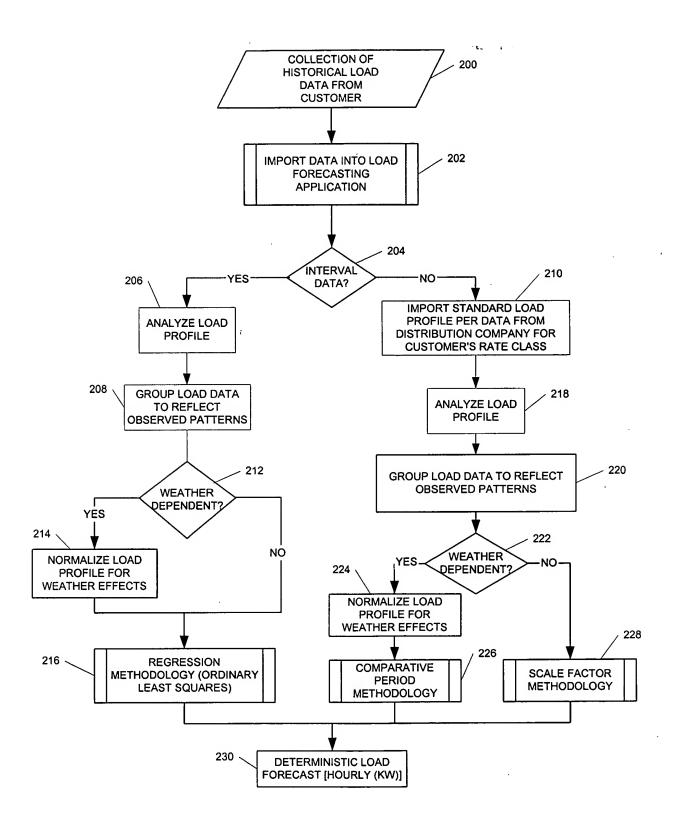


FIG. 2

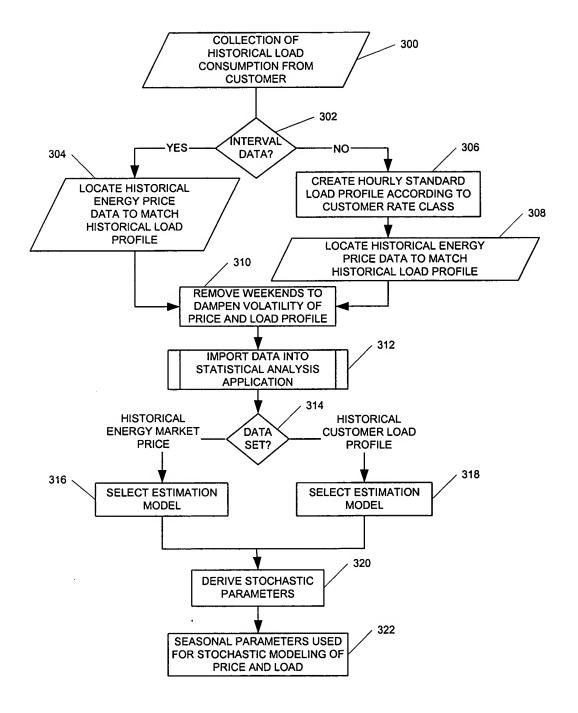


FIG. 3

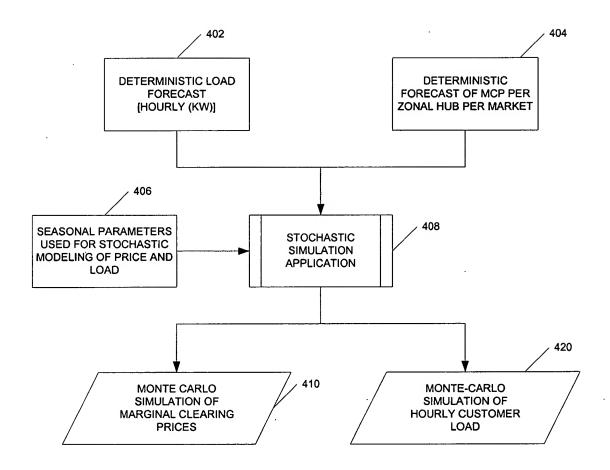
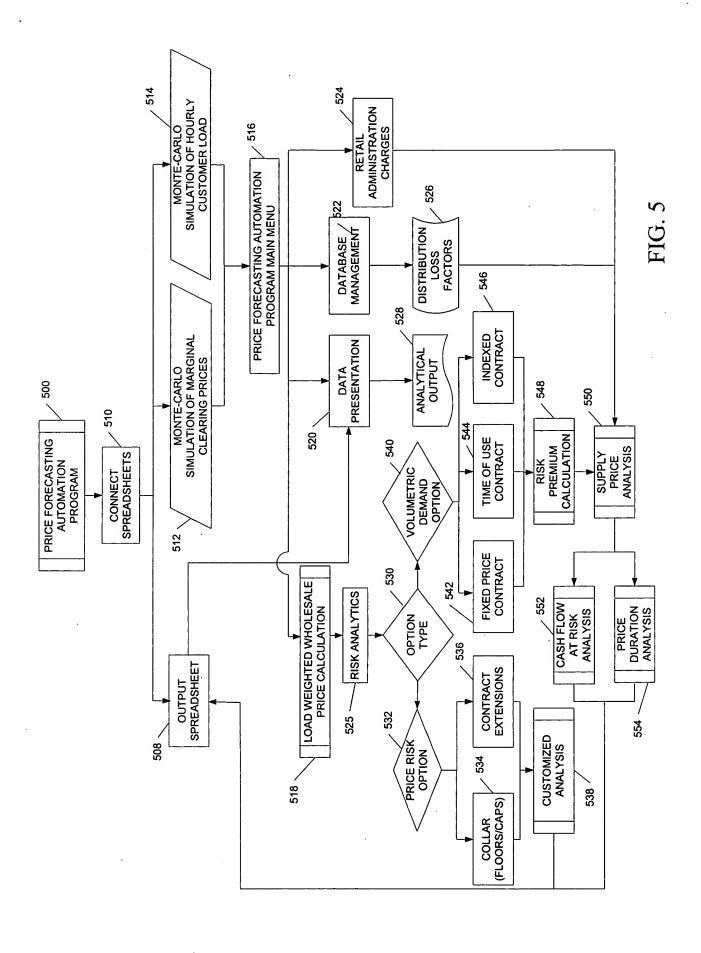


FIG. 4



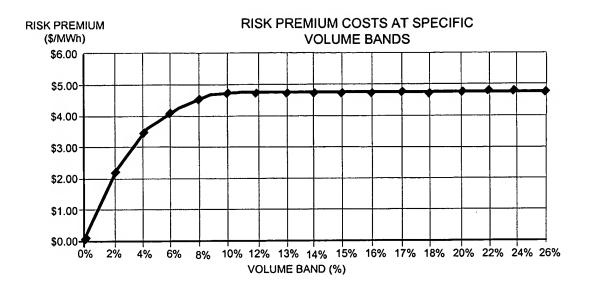


FIG. 6

## CONTRACTUAL ASSUMPTIONS

PRICE STRUCTURE	FIXED
VOLUME BANDS	+/-10%
NUMBER OF STORES	8
ANNUAL kWh CONSUMPTION	20,374,320

FIG. 7A

PRICE COMPONENT	2004	2005	2006	2007	
LOAD-WEIGHTED WHOLESALE ENERGY	3.58	3.25	3.69	3.35	
LINE LOSS CHARGE	0.36	0.33	0.37	0.33	
SYSTEM RELIABILITY CHARGES	0.48	0.48	0.48	0.48	
SUPPLIER HEDGE PREMIUM	0.32	0.25	0.26	0.27	
SUPPLIER OVERHEAD & MARGIN	0.72	0.72	0.72	0.72	
ALL-IN RETAIL SUPPLY PRICE	5.46	5.02	5.52	5.16	

FIG. 7B

CENTS/kWh

FORECASTED RETAIL SUPPLY PRICE	2004	2005	2006	2007
BASE CASE	5.82	5.54	5.43	5.67
LOW END FORECAST	5.05	4.67	4.35	4.25
HIGH END FORECAST	6.54	6.21	6.45	6.75

FIG. 8

CENTS/kWh

5.40		5.72		6.12	4.89	5.47	DEC. 04
5.40		5.72		6.15	4.81	5.38	NOV 04
5.40		5.72		6.19	4.79	5.36	OCT. 04
5.40		5.72		6.32	5.32	5.65	SEP. 04
5.40		5.72		6.86	5.47	5.96	AUG. 04
5.40		5.72		6.46	5.17	5.78	JUL. 04
5.40	5.98	5.72	5.75	6.19	4.84	5.42	JUN. 04
5.40	5.98	5.72	5.75	5.94	4.71	5.14	MAY 04
5.40	5.98	5.72	5.75	5.73	4.81	5.12	APR. 04
5.40	5.98	5.72	5.75	6.20	5.00	5.32	MAR. 04
5.40	5.98	5.72	5.75	6.27	4.74	5.38	FEB. 04
5.40	5.98	5.72	5.75	6.18	4.83	5.41	JAN. 04
SUPPLIER OFFER C 18 MONTHS	SUPPLER OFFER B 6 MONTHS	SUPPLIER OFFER A 12 MONTHS	DEFAULT PRICE	HIGH END OF FORECAST	LOW END OF FORECAST	BASE	

FIG. 9

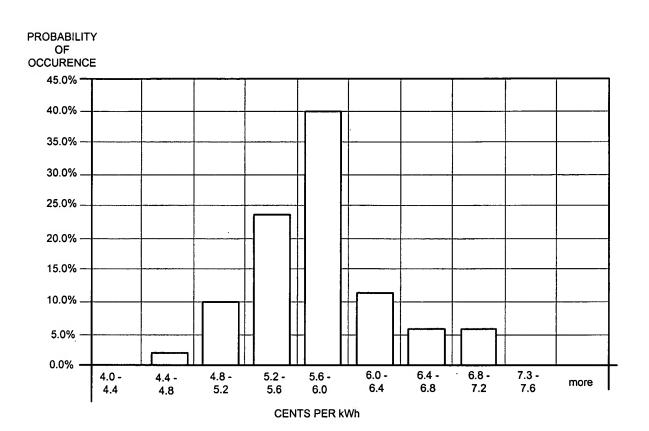


FIG. 10

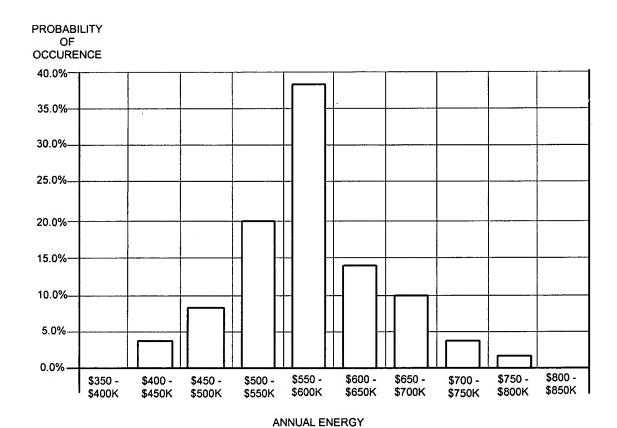


FIG. 11

SPEND (\$)

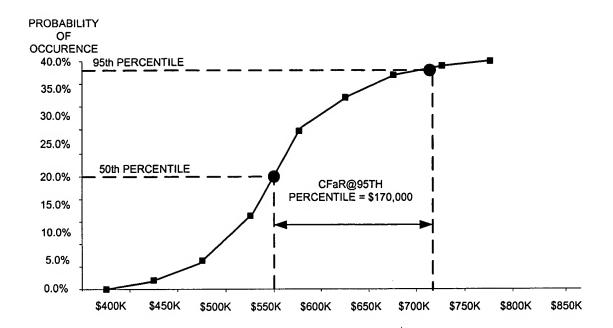


FIG. 12

(11,11,11)	OF HOURS IN PRICE RANGE	EXPECTED CUSTOMER ELECTRICITY CONSUMPTION (MWh)	WHOLESALE POWER
< 20	1,383	5,213	\$ 84,453
20 – 30	2,560	11,369	\$262,366
30 – 40	2,468	12,785	\$422,706
40 – 50	1,457	8,624	\$371,436
50 – 60	558	4,544	\$247,394
02 - 09	197	2,183	\$138,427
70 – 80	77	992	\$ 73,934
06-08	38	564	\$ 47,070
90 – 100	18	305	\$ 28,534
100 – 110	10	186	\$ 19,211
110 – 120	9	119	\$ 13,439
120 – 130	3	63	\$ 7,900
130 – 140	3	48	\$ 6,430
140 – 150	2	28	\$ 4,135
> 150	3	63	\$ 13,944

FIG. 13

CORE ANALYSES OPTIONS ANALYSES	ARD	ORMATION	ISO: PJM •	TRANSMISSION ZONE: PJM-NJ HUB ▼		CALCULATE
TOU ALLOCATION CORE	PRICE FORECASTING AUTOMATION WIZARD	SERVICE AREA INFORMATION	T.	TRANSMISSION Z		<-PREVIOUS
CASTING AUTOMATION PROGRAM RAMATION CONTRACT PARAMETERS	PRICE FORECASTIN	DRMATION	WALGREENS COMMERCIAL	LOCATIONS: 25	3: GS2 🔻	>> NEXT
PRICE FORECASTING A		CUSTOMER INFORMATION	COMPANY NAME:	# OF LOCATIONS: 25 METER TYPE: NON	RATE CLASS: GS2	HOME

FIG. 14

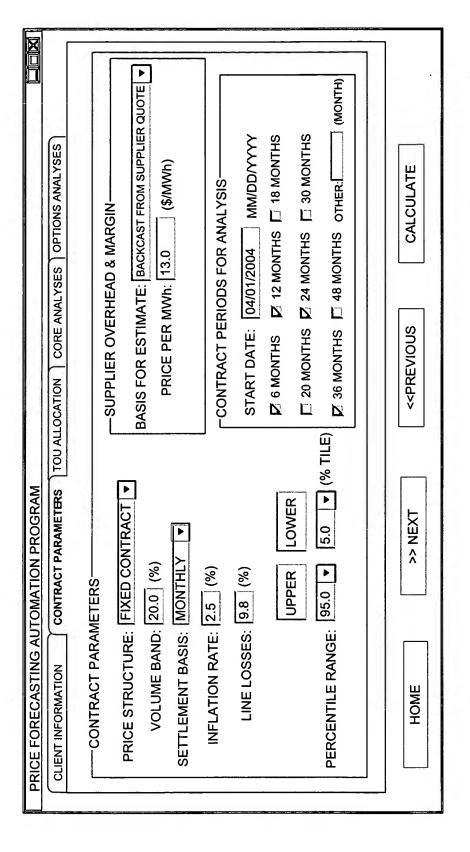


FIG. 15

PRICE FOR	PRICE FORECASTING AUTOMATION PROGRAM
CLIENT IN	CLIENT INFORMATION   CONTRACT PARAMETERS   TOU ALLOCATION   CORE ANALYSES   OPTIONS ANALYSES
TIME-C	TIME-OF-USE PERIOD   PEAK   P - ON PEAK   O - OFF PEAK
WEEK	-WEEKDAY ALLOCATION
AM	1 2 3 4 5 6 7 8 9 10 11 12 O O O O O O O O O O O O O O O O O
WEE	-WEEKEND ALLOCATION
AM	1       2       3       4       5       6       7       8       9       10       11       12         0
PM	Py Py Py Py Py Py Oy Oy Oy
	HOME >> NEXT < <previous calculate<="" td=""></previous>

FIG. 16

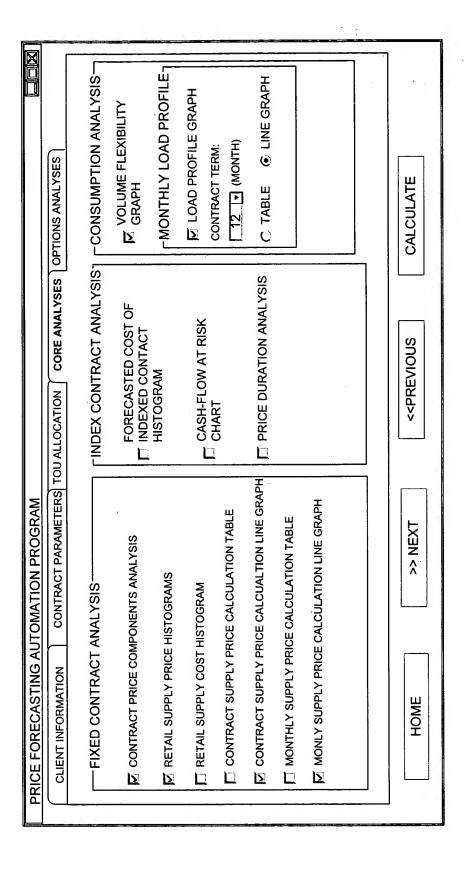


FIG. 17

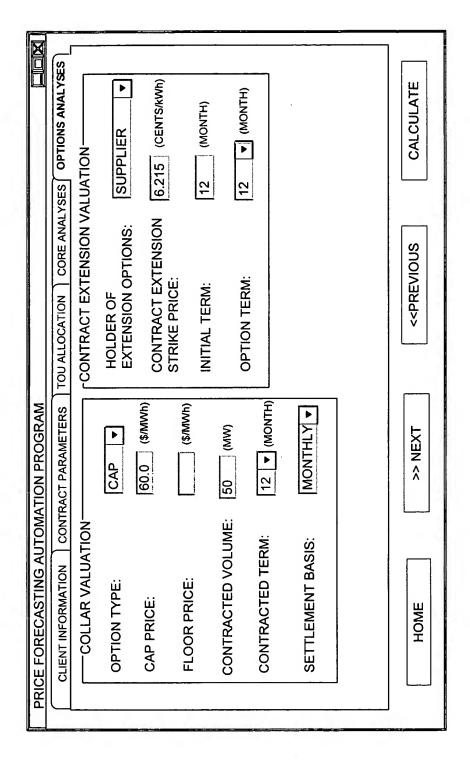


FIG. 18